

Tell Me About Your Next Home



Buying a home is a big decision that involves thinking about many different needs and desires. Your buyer's representative will want to know as much as possible about your preferences in order to pinpoint your best options.

In addition to determining basic parameters (such as square footage and price range) it's helpful to have a detailed conversation about your top priorities, in terms of features, location, and lifestyle. The questions below can help get your thoughts flowing.

1. How long do you imagine living in this home and who will be living with you (now and in the foreseeable future)?

2. Describe your ideal location (e.g., on a quiet street, with a great view, or in a walking neighborhood). Why is this important to you?

3. What style of home would you like to live in? Do you have a preferred floor plan, architectural style, etc.?

4. What interior features are most important to you? (such as space for entertaining, a home office, high ceilings, hardwood floors, etc.)

5. In terms of the exterior part of your home, what features are most important? (space for kids to play, privacy, sunny/shady, attached garage, etc.)

6. Is it essential to have convenient access to certain other amenities, such as public transportation, schools, a fitness center, an expressway, etc.?

7. Describe any need-to-have or need-to-avoid issues. (Non-negotiable requirements that can't easily be added or modified later.)
